

MOBILE ENTERPRISE

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CONNECTING WIRELESS SOLUTIONS TO BUSINESS STRATEGY

Power House

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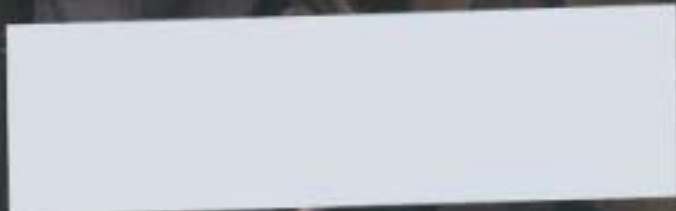
INSIDE

Streamlining the Supply Chain

How Crosslink Orthopaedic reduced errors by 10,000%

Securing ROI

The biggest trends for the public safety sector



ROI SHOWCASE

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RAM Mounting Systems

For the last decade RAM Mounting Systems, located in Seattle, Wash., has positioned itself as a global leader in mounting system design and manufacture. Over the past decade, RAM has become the brand of choice for those who want the perfect combination of versatility and durability. Bofrost of Germany is a prime example. A leader in the distribution of food products, Bofrost wanted to integrate mobile computing into their distribution process for increased efficiency. Having found the mobile computers that suited their fleet needs, they then came to RAM for a mounting solution that could take years of abuse yet remain as versatile as the day it was installed. Unwilling to take any chances, Bofrost ordered several systems for evaluation. Over the course of a year, rigorous testing for shock and vibration dampening as well as the ability to support the weight of the mounted device took place. In the end, the mount supplied by RAM was everything it claimed to be, versatile and durable. Since no two drivers are alike, the RAM system allows

almost infinite adjustability. Putting everything within reach for superb ergonomics and great viewing angles, the mounted devices became the useful tool they were designed to be. Greater efficiency followed. Having a lifetime warranty also meant that RAM had great confidence in the quality of the product and replacing the mounting kits at additional cost would not be an issue. Over 5,000 kits later, RAM is still providing products and support to Bofrost and has forged a relationship that goes beyond simply shipping mounts.

What makes RAM special is the desire to do more. From design, to prototyping, tooling, product manufacturing, assembly, packaging and finally shipping, RAM can do it all with an absolute minimum of outside vendors. This focus on self sufficiency allows RAM to stay on top and set the pace for product development and distribution. If your company would like to take advantage of our resources and abilities, we welcome the opportunity to serve you.

